

**Minutes of the
Utah Technology Industry Council Meeting
Held October 21, 2004 The DCED Offices**

The meeting was called to order at 8:10 am. In attendance were:

Voting Members Present:

Stan Lockhart	- Chair
Suzanne Winters	- Vice Chair
Peter Genereaux	- Exec. Resource Group
Brad Bertoch	- Wayne Brown Institute
Tom Bingham	- UMA
Curtis Brunson	- L-3 Communications
Nancy Lyon	- University of Utah

Other Attendees:

Jeff Gochnour	- State of Utah-DCED
Sharon Cox	- State of Utah-DCED

Welcome: The chairman called the meeting to order at 8:10am and welcomed all present.

Approval of Minutes : The minutes of the last meeting were unanimously approved

Update on UTIC Initiatives: The chairman gave a brief update on the three major UTIC Initiatives that are before the Legislature.

- a. *Tax incentive to attract technology businesses.* The chairman stated that it got a unanimous recommendation from the UTC and is also supported by the Dept. of Workforce Services. The DCED is currently inputting minor changes that will benefit rural communities.
- b. *SBIR.* The chairman pointed out that Nancy Lyon is working on this. There is a recommendation to allocate \$150,000 for training in this area, however the chairman thinks this may be scaled back.
- c. *Custom Fit training.* The chairman explained the problem with lack of funding for this program. Jeff Gochnour informed the members that a consultant will be coming to the State in November to discuss best practices for custom fit training.

Committee Reports:

Strategic Planning: Peter Genereaux an update. He explained that the State will match funding up to \$100,000. He mentioned that there is effort underway to find someone qualified and able to raise the needed funds and shepherd the project. He also mentioned that Paul Clayson is continuing to make progress in creating the 501C-3 Corporation. Mr. Genereaux then asked the members share their opinions as to whether or not there may be an alternate course to accomplishing the goal of the Strategic Planning Committee.

After discussion on this subject, it was decided that no action should be taken on this matter until after the gubernatorial elections.

Business Development: Brad Bertoch gave an update. Mr. Bertoch stated that it is important to document and present to the legislature, compelling information that shows the multiplier effect of high technology. He voiced his frustration at not being able to secure a supporting statement made by the Governor's economist in spite of requests made to Neil Ashdown at the Governor's

office and the DCED. The chairman then suggested that Mr. Bertoch send him an email with the questions and he would seek out the answers. The chairman also suggested that the Business

Development committee meet with the presidents of the University of Utah and Utah State University who are working on a \$400M R & D proposal to present to State Government. The chairman shared his opinion that many of the ideas of this committee could come to fruition through the university's efforts.

SBIR: Discussions took place on how to best use the proposed \$150,000 funding as well as how to coordinate with other efforts already underway. The chairman suggested that members send their input and ideas to Nancy Lyon who is coordinating this program.

Business Attraction: The Chairman presented the members with a copy of his report and asked that they review it and present their input at the next meeting.

Next Meeting: The next UTIC meeting was scheduled for Thursday, November 18th

Adjournment: The meeting was then adjourned at 9:55am.